

#### **Nature Tourism:**

# The Possibilities Are Endless ...in Illinois River Country

**Presented by:** 

Vickie Clark

**Peoria Area Convention and Visitors Bureau** 

#### **PACVB Mission**



## To increase overnight visitor dollars to the Peoria area.

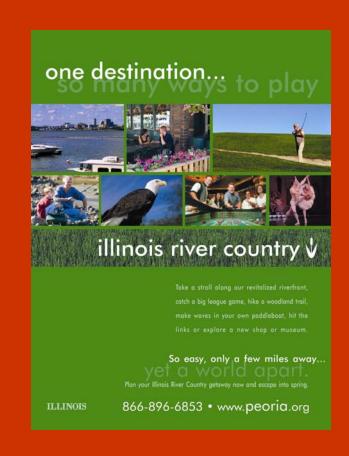


#### **Market Potential Over 15 Million**



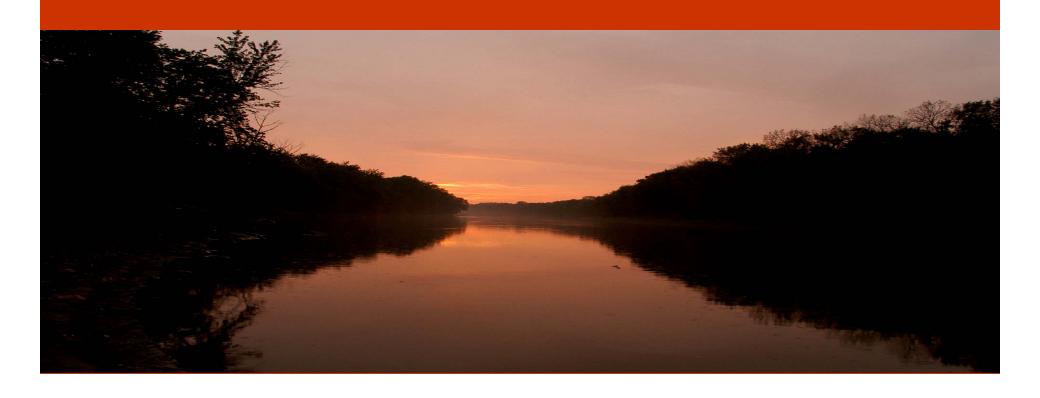
### **Illinois River Country - Marketing**

- 4 years
- **•\$750,000+**
- 29 partners
- 4 million households annually
- Chicago, St. Louis,Indianapolis &regional states



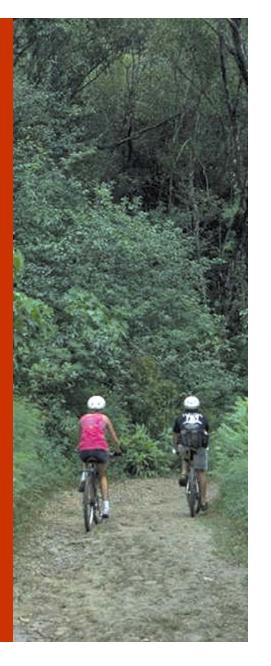
### <u> Illinois River Country – Nature Now</u>

- WHY? 1) Fastest Growing Tourism Market Segment
  - 2) We have what they want
  - 3) It's ready now
  - 4) Great growth potential



## Top 10 Activities Domestic Travelers

1.	Shopping	34%
2.	Outdoor Recreation	<b>17</b>
3.	<b>Historical Places/Museums</b>	14
4.	Beaches	11
<b>5.</b>	Cultural Events	10
6.	National/State Parks	10
<b>7.</b>	<b>Theme/Amusement Parks</b>	9
8.	Gambling	8
9.	Nightlife/Dancing	8
10	. Sports Events	6



Source: Travel Industry Association of America (TIA)

#### **NSRE Growth Activities 1982-2002**

Activity	Growth %	# Participants in Millions
Walking	85.4	179.0
Birdwatching	50.0	71.2
Hiking	48.4	<b>73.1</b>
Swimming (natural)	36.4	92.9
Sightseeing	32.7	114.0
Picnicking	31.8	116.6
Bicycling	27.4	83.9
Camping (developed)	22.8	<b>52.8</b>
Motor Boating	17.8	51.4
Off-Road Driving	17.3	36.7

### **Nature Based Tourism**

www.fermatainc.com

- Provides authentic product, which exists and is expandable, for us to market
- Focus on Illinois River helps people experience this valuable asset and preserve
- Provides economic development opportunities



Nature Based Tourism Project

www.fermatainc.com www.peoria.org/goto/nature

- Identify Existing Product
- Assess Nature and Tourism Ready qualities
- Prepare to Market



### **Marketing**

- 7 Nature Experience Brochures Printed to Guide Visitors (over 100 sites
- Collaborative marketing implementation plan
- Great American
   Trails website and
   multiple community
   and attraction
   websites

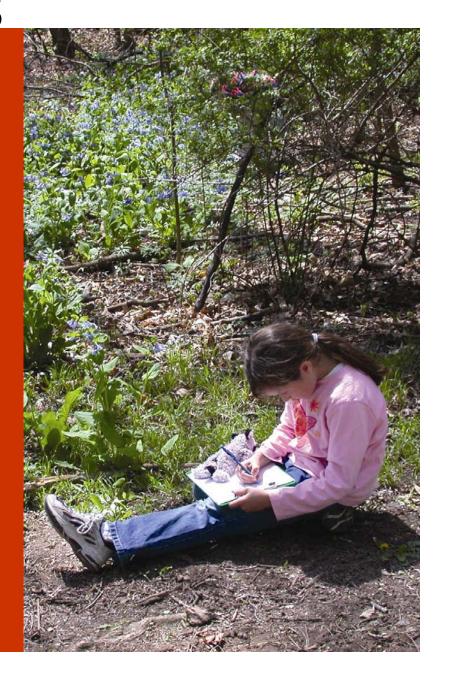




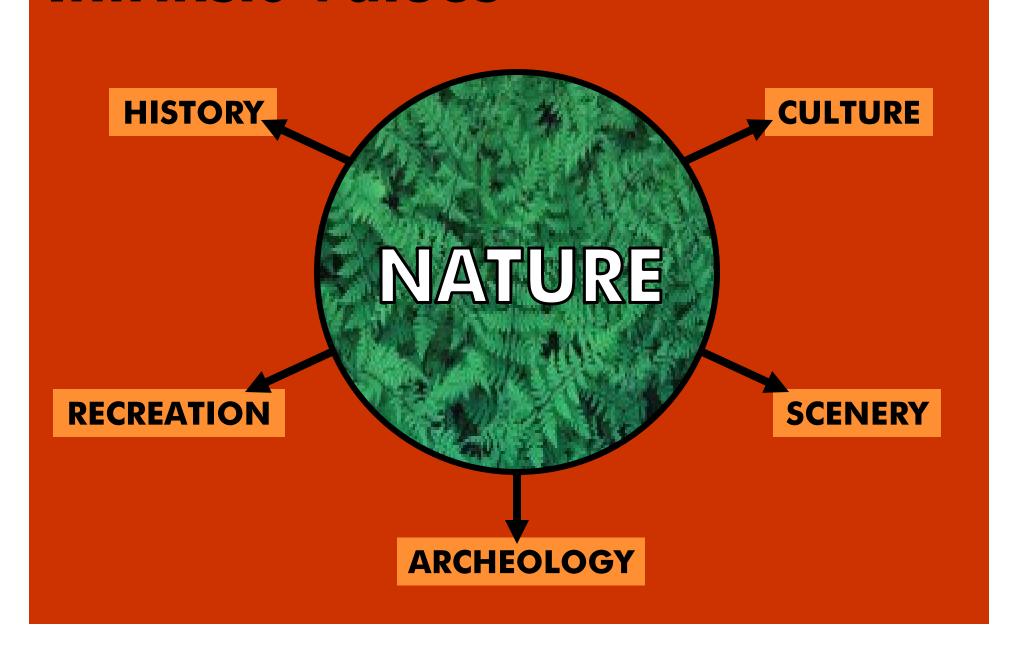
**America's Byways** 

www.byways.org

- Status
  - Designation
  - Awareness
  - Marketing efforts
- Funding opportunities
  - Greater merit for grant applications
  - Federal and foundation support



### Intrinsic Values

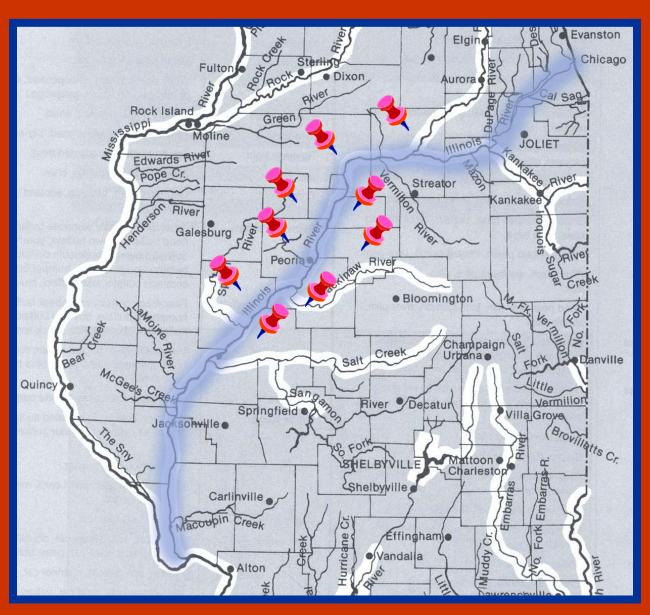


#### **Collaborative Success**

- Illinois River Country Marketing Campaign (29 partners)
- Illinois River Country Nature Trails (14 steering committee members; countless volunteers)
- National Scenic Byway application (18 steering committee members; 14 supporting organizations)
- 10 counties; State & Federal Support; private sector & foundation support

### Vision

Illinois River
Road Scenic
Byway can
be
expanded
to Great
Lakes to
Great Rivers



# Great Lakes to Great Rivers

- Greater awareness of the Illinois River, its scenic route and communities
- Multi-community, state-wide and nation-wide partnerships
- Authentic community growth
- New small businesses
- Additional tourism product
- Greater quality of life
- Sustainable economic stability



#### **Nature Tourism:**

## The Possibilities Are Endless ...in Illinois River Country

4 years of building awareness
Marketing Existing Nature Tourism Product
Scenic Byway Designation Provides Recognition & Status
Collaboration leads to Success

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